#### Sharing a Cake

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# Timing Games



## Timing Games

#### • Chicken game



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## Timing Games



• Patent race



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## Timing Games

#### "Noisy" timing games

- Chicken game
- Patent race



# **Timing Games**

#### "Noisy" timing games

- Chicken game
- Patent race

#### Two families of timing games

- War of attrition games
- Preemption games



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# **Timing Games**

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# **Timing Games**

#### "Noisy" timing games

- Chicken game
- Patent race

#### "Silent" timing games

• J. Reinganum, 1981 (Review of Economic Studies)

#### Two families of timing games

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# Timing Games

#### "Noisy" timing games

- Chicken game
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#### "Silent" timing games

- J. Reinganum, 1981 (Review of Economic Studies)
- H. Hamers, 1993 (Mathematical Methods of OR)

#### Two families of timing games

- War of attrition games
- Preemption games



## First Example: Sharing a Cake



## First Example: Sharing a Cake

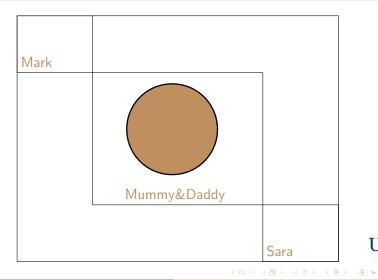
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Mummy&Daddy	
	Mummy&Daddy



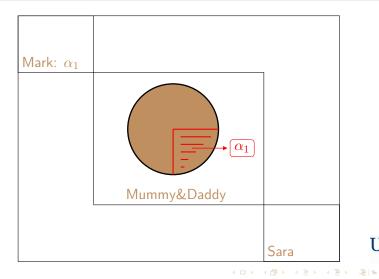
## First Example: Sharing a Cake

Mark		_
	Mummy&Daddy	
		Sara

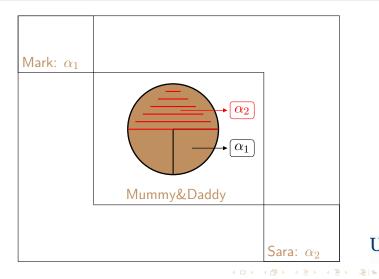




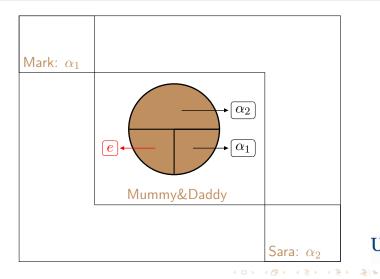




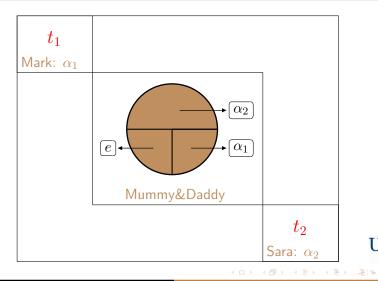




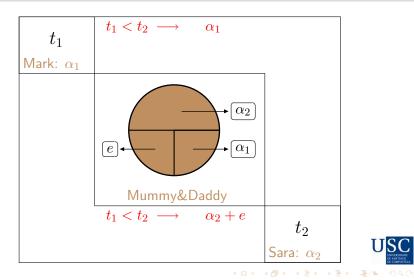




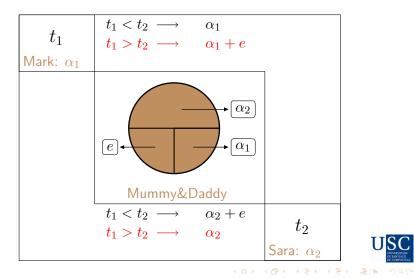




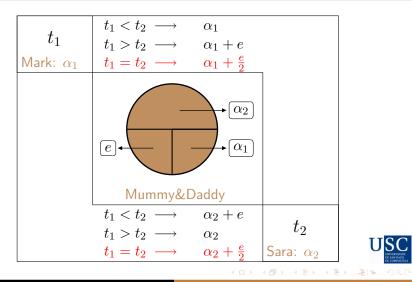




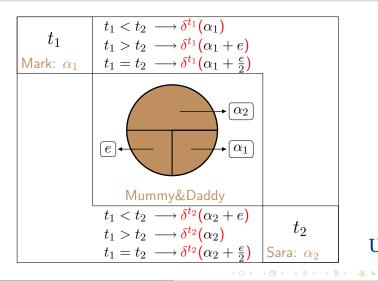




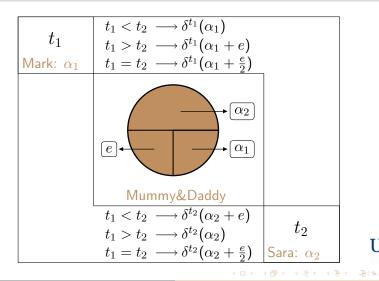














#### Second Example: Sharing a Market



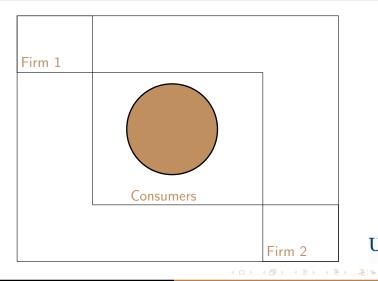
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#### Second Example: Sharing a Market

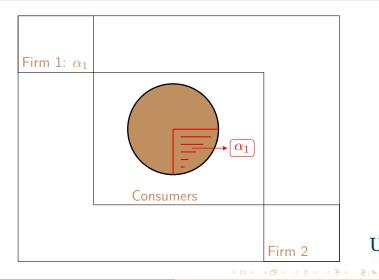
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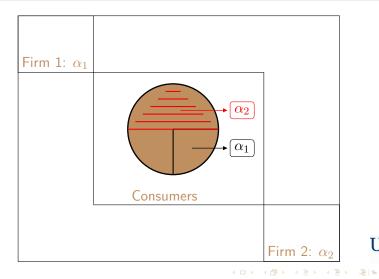
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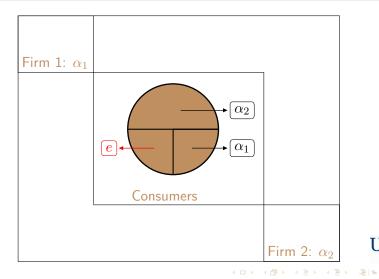




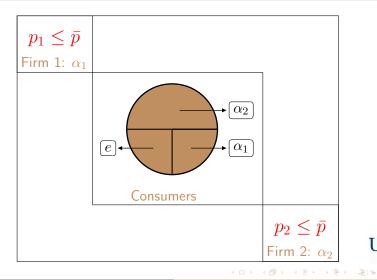




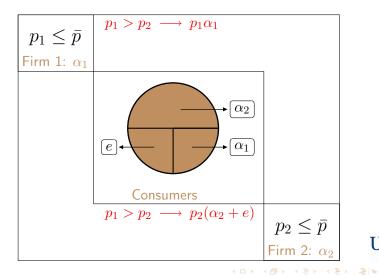






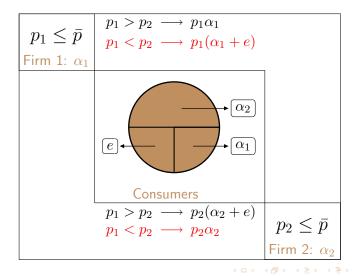






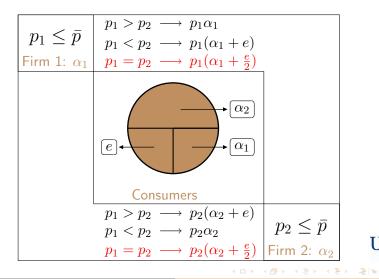


#### Second Example: Sharing a Market

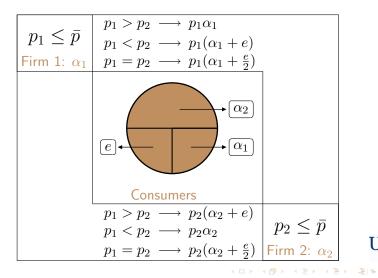




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#### The Models



#### The Models

Timing Game (Sharing a Cake)



#### The Models

#### Timing Game (Sharing a Cake)

#### Primitives

 $\alpha\,,\,\delta$ 



#### The Models

#### Timing Game (Sharing a Cake)

Primitives  $\alpha, \delta$ 

The Game  $\Gamma^{\text{pure}} = < N, \{A_1, A_2\}, \{\pi_1, \pi_2\} >$ 



### The Models

#### Timing Game (Sharing a Cake)

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Players  $N = \{1, 2\}$ 

#### The Models

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 $\begin{array}{ll} \mbox{Players} & N=\{1,2\}\\ \mbox{Stragegies} & A_1=A_2=[0,\infty) \end{array}$ 



## The Models

## Timing Game (Sharing a Cake)

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The Game  $\Gamma^{\text{pure}} = \langle N, \{A_1, A_2\}, \{\pi_1, \pi_2\} \rangle$ 

Players Payoffs

 $N = \{1, 2\}$ Stragegies  $A_1 = A_2 = [0, \infty)$ 

 $\pi_i(a_1, a_2) = \left\{ \right.$ 

#### The Models

## Timing Game (Sharing a Cake)

Primitives  $\alpha, \delta$ 

 $\Gamma^{\text{pure}} = \langle N, \{A_1, A_2\}, \{\pi_1, \pi_2\} \rangle$ The Game

Players Stragegies Payoffs

$$N = \{1, 2\}$$
  
  $A_1 = A_2 = [0, \infty)$ 

 $\delta^{a_i} \alpha_i$  $a_i < a_j$  $\pi_i(a_1, a_2) = \left\{ \right.$ 고 노

### The Models

## Timing Game (Sharing a Cake)

Primitives  $\alpha, \delta$ 

The Game  $\Gamma^{\text{pure}} = < N, \{A_1, A_2\}, \{\pi_1, \pi_2\} >$ 

Players Stragegies Payoffs

$$N = \{1, 2\} \\ A_1 = A_2 = [0, \infty)$$

 $\pi_i(a_1, a_2) = \begin{cases} \delta^{a_i} \alpha_i \\ \delta^{a_i} (\alpha_i + \frac{e}{2}) \end{cases}$ 

 $a_i < a_j \\ a_i = a_j \text{USC}$ 

#### The Models

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 $a_i < a_j$  $a_i = a_j$  $a_i > a_j$  USC  $a_i > a_j$ 

Motiv	vation
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## The Models

Timing GamePricing Game(Sharing a Cake)(Sharing a Market)

Primitives  $\alpha, \delta$ 

The Game  $\Gamma^{\text{pure}} = < N, \{A_1, A_2\}, \{\pi_1, \pi_2\} >$ 

Players Stragegies Payoffs

 $\pi_i(a_1, a_2)$ 

$$N = \{1, 2\}$$
  
 
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 $a_i < a_j$  $a_i = a_j$  $a_i > a_j$ U

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#### The Models

Timing Game Pricing Game (Sharing a Cake) (Sharing a Market)

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Players Payoffs

 $N = \{1, 2\}$  $N = \{1, 2\}$ Stragegies  $A_1 = A_2 = [0, \infty)$ 

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Players Payoffs

 $N = \{1, 2\} \qquad \qquad N = \{1, 2\}$ Stragegies  $A_1 = A_2 = [0, \infty)$   $A_1 = A_2 = [0, \bar{p}]$ 

 $\pi_i(a_1, a_2) = \begin{cases} \delta^{a_i} \alpha_i \\ \delta^{a_i} (\alpha_i + \frac{e}{2}) \\ \delta^{a_i} (\alpha_i + e) \end{cases}$  $a_i(\alpha_i + e)$  $a_i < a_j$  $a_i(\alpha_i + \frac{e}{2})$  $a_i = a_j \\ a_i > a_j$  USC  $a_i \alpha_i$ 비로 (로) (로) (도) (토)







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## Outline



#### The General Model

- The Cake Sharing Game
- Pure Strategies vs Mixed Strategies
- The State of Art

#### 2 Results

- Two player result
- n-player result

## 3 Proofs



#### The General Model Results Proofs

Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Outline



#### The General Model

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- 4 Conclusions



Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

#### The Model



Proofs

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

#### The Model

•  $N = \{1, \ldots, n\}$  is the set of players



Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

#### The Model

- $N = \{1, \dots, n\}$  is the set of players
- Let  $\alpha \in \mathbb{R}^N_+$  be the initial rights vector:
  - $1 (\alpha_1 + \dots + \alpha_n) = e > 0 \qquad 0 < \alpha_1 < \alpha_2 < \dots < \alpha_n$



> Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

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- Let  $\delta \in (0,1)$  be the discount factor



> Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

#### The Model

- $N = \{1, \ldots, n\}$  is the set of players
- Let  $\alpha \in \mathbb{R}^N_+$  be the initial rights vector:

$$1 - (\alpha_1 + \dots + \alpha_n) = e > 0 \qquad 0 < \alpha_1 < \alpha_2 < \dots < \alpha_n$$

• Let  $\delta \in (0,1)$  be the discount factor

Cake sharing game with pure strategies  $\Gamma^{\text{pure}}_{\alpha,\delta} = < N, \{A_i\}_{i \in N}, \{\pi_i\}_{i \in N} >$ 



Proofs

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

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Proofs

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

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- $N = \{1, \ldots, n\}$  is the set of players
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# Cake sharing game with pure strategies $\Gamma^{\text{pure}}_{\alpha,\delta} = < N, \{A_i\}_{i \in N}, \{\pi_i\}_{i \in N} >$

A<sub>i</sub> = [0,∞) is the set of pure strategies of player i ∈ N
π<sub>i</sub> is the payoff function of player i ∈ N, defined by:

$$\pi_i(t_1, \dots, t_n) = \begin{cases} \delta^{t_i} \alpha_i & \text{if } t_i \leq \max_{j \neq i} t_j \\ \delta^{t_i}(\alpha_i + e) & \text{if } t_i > \max_{j \neq i} t_j \end{cases}$$





Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The Cake Sharing Game

#### The Model

- $N = \{1, \ldots, n\}$  is the set of players
- Let  $\alpha \in \mathbb{R}^N_+$  be the initial rights vector:

$$1 - (\alpha_1 + \dots + \alpha_n) = e > 0 \qquad 0 < \alpha_1 < \alpha_2 < \dots < \alpha_n$$

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•  $A_i = [0, \infty)$  is the set of pure strategies of player  $i \in N$ •  $\pi_i$  is the payoff function of player  $i \in N$ , defined by:

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Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art



Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art



Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art





Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art





Proofs

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

#### Discussion of the model

#### Assumptions of the model





> Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

#### Discussion of the model

## Objectives

#### Assumptions of the model

• Continuous time



> Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

#### Discussion of the model



#### Assumptions of the model

- Continuous time
- Common discount factor



The General Model Results Proofs

Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

#### Discussion of the model



#### Assumptions of the model

- Continuous time
- Common discount factor
- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$



The General Model Results Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Discussion of the model

**Objectives** 

#### Assumptions of the model

- Continuous time
- Common discount factor
- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$

#### Differences with "Noisy" timing games

The General Model Results Proofs Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Discussion of the model

**Objectives** 

#### Assumptions of the model

- Continuous time
- Common discount factor
- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$

#### Differences with "Noisy" timing games

#### • Substantial change in payoff funtions



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Discussion of the model

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"Silent"

"Noisy"



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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"Silent"

"Noisy"



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Discussion of the model

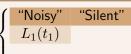
**Objectives** 



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- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Discussion of the model

**Objectives** 



- Continuous time
- Common discount factor
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#### Differences with "Noisy" timing games

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"Noisy""Silent" $L_1(t_1)$  $L_1(t_1)$ 



The General Model Results Proofs

Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Discussion of the model

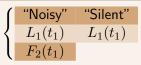
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The General Model Results Proofs

Conclusions

The Cake Sharing Game

# Discussion of the model

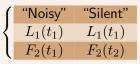
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### Differences with "Noisy" timing games

• Substantial change in payoff functions





The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Discussion of the model

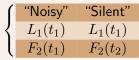
**Objectives** 

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### Differences with "Noisy" timing games

- Substantial change in payoff funtions
- In a "noisy" game:





The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Discussion of the model

Objectives

#### Assumptions of the model

- Continuous time
- Common discount factor
- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$

### Differences with "Noisy" timing games

- Substantial change in payoff funtions
- $\begin{cases} \text{``Noisy''} & \text{``Silent''} \\ L_1(t_1) & L_1(t_1) \\ F_2(t_1) & F_2(t_2) \end{cases}$

- In a "noisy" game:
  - "Once a player stops the game effectively ends"



The Cake Sharing Game

# Discussion of the model

Objectives

#### Assumptions of the model

- Continuous time
- Common discount factor
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### Differences with "Noisy" timing games

- Substantial change in payoff functions  $\begin{cases} "Noisy" "Silent" \\ L_1(t_1) & L_1(t_1) \\ F_2(t_1) & F_2(t_2) \end{cases}$ "Silent"
- In a "noisy" game:
  - "Once a player stops the game effectively ends"
- In a "silent" game:



The Cake Sharing Game

# Discussion of the model

Objectives

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- In a "noisy" game:
  - "Once a player stops the game effectively ends"
- In a "silent" game:
  - -No need for extensive form game

"Silent"

The Cake Sharing Game

# Discussion of the model

Objectives

#### Assumptions of the model

- Continuous time
- Common discount factor
- $\alpha_1 < \alpha_2 < \ldots < \alpha_n$

### Differences with "Noisy" timing games

- Substantial change in payoff functions  $\begin{cases} "Noisy" "Silent" \\ L_1(t_1) & L_1(t_1) \\ F_2(t_1) & F_2(t_2) \end{cases}$
- In a "noisy" game:
  - "Once a player stops the game effectively ends"
- In a "silent" game:
  - -No need for extensive form game
  - -No room for subgame perfection



"Silent"

The General Model

Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# A negative result



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## A negative result

#### There is no Nash equilibrium in pure strategies



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## A negative result

### There is no Nash equilibrium in pure strategies

• There is a unique last claimant

$$0\begin{bmatrix} t_3 & t_5 & t_2 & \cdots & t_4 & t_7 \end{bmatrix} \cdots \infty$$

$$\pi_7(t) = \delta^{t_7}(\alpha_j + e)$$



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## A negative result

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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### There is no Nash equilibrium in pure strategies

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- There are several last claimants

$$0 \begin{bmatrix} t_3 & t_5 & t_2 & \cdots & t_4 & t_7 = t_1 \end{bmatrix} \cdots \infty$$
$$\pi_7(t) = \delta^{t_7} \alpha_7$$

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The General Model Results

Proofs

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Mixed strategies

### The extended model



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Mixed strategies

#### The extended model

A mixed strategy is a distribution function G, defined on  $[0,\infty)$ 



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## Mixed strategies

#### The extended model

A mixed strategy is a distribution function G, defined on  $[0,\infty)$ 

Cake sharing game (with mixed strategies)  $\Gamma_{\alpha,\delta} = \langle N, \{X_i\}_{i \in N}, \{\pi_i\}_{i \in N} \rangle$ 

Given a strategy profile  $G = (G_1, G_2, \ldots, G_n)$ ,

 $\pi_i(G_{-i}, t) =$ 



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Mixed strategies

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

# Mixed strategies

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### Cake sharing game (with mixed strategies) $\Gamma_{\alpha,\delta} = \langle N, \{X_i\}_{i \in N}, \{\pi_i\}_{i \in N} \rangle$

$$\pi_i(G_{-i}, t) = \prod_{j \neq i} G_j(t^-)$$



The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

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The General Model

Results Proofs Conclusions The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The state of art

### Existing Results



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The General Model Results

Proofs

Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

### The state of art

### Existing Results

• Hamers (1993) proves the existence and uniqueness of the Nash equilibrium of any two player cake sharing game



The General Model Results

Proofs

Conclusions

The Cake Sharing Game Pure Strategies vs Mixed Strategies The State of Art

## The state of art

### Existing Results

- Hamers (1993) proves the existence and uniqueness of the Nash equilibrium of any two player cake sharing game
- Koops (2001) finds several properties that Nash equilibria of three player cake sharing game must satisfy



Two player result n-player result

# Outline

### The General Model

- The Cake Sharing Game
- Pure Strategies vs Mixed Strategies
- The State of Art

### 2 Results

- Two player result
- n-player result

# 3 Proofs

### 4 Conclusions

Two player result n-player result

# The result (two player case)

Theorem 1 (Hamers (1993))



Two player result *n*-player result

# The result (two player case)

### Theorem 1 (Hamers (1993))

Let  $\Gamma_{\alpha,\delta}$  be a 2-player cake sharing game and  $\overline{t} := \log_{\delta} \frac{\alpha_2}{\alpha_2 + e}$ . Define  $G^* = (G_1^*, G_2^*) \in \mathcal{G} \times \mathcal{G}$  by

$$G_1^*(t) = \begin{cases} \frac{\alpha_2 - \alpha_2 \delta^t}{\delta^t e} & \text{if } 0 \le t \le \bar{t} \\ 1 & \text{if } t > \bar{t} \end{cases}$$

$$G_2^*(t) = \begin{cases} \frac{\alpha_2(\alpha_1 + e) - \alpha_1(\alpha_2 + e)\delta^t}{\delta^t(\alpha_2 + e)e} & \text{if } 0 \le t \le \bar{t} \\ 1 & \text{if } t > \bar{t} \end{cases}$$

Then  $G^*$  is the unique Nash equilibrium of  $\Gamma_{\alpha,\delta}$ . The payoffs are

$$\bar{\pi}_1 = \frac{\alpha_2(\alpha_1 + e)}{\alpha_2 + e} \qquad \bar{\pi}_2 = \alpha_2$$



Two player result *n*-player result

# The result (two player case)

### Theorem 1 (Hamers (1993))

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Two player result *n*-player result

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Two player result n-player result

# The result (two player case)

### Remarks



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The General Model Results Proofs Conclusions The result (two player case)

#### Remarks

•  $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_2 = \alpha_2$ 



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Two player result n-player result

# The result (two player case)

#### Remarks

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_2 = \alpha_2$
- $\bullet\,$  Payoffs do not depend on  $\delta\,$



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The General Model Results Proofs Conclusions
Two player result n-player result The result (two player case)

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_2 = \alpha_2$
- Payoffs do not depend on  $\delta$
- Player 2 plays t = 0 with positive probability

Two player result n-player result

# The result (two player case)

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_2 = \alpha_2$
- $\bullet\,$  Payoffs do not depend on  $\delta\,$
- Player 2 plays t = 0 with positive probability
- Distribution functions are continuous in  $(0, \bar{t})$



Two player result n-player result

# An Example

#### Example 1

Player 1:  $\alpha_1 = 0.1$ Player 2:  $\alpha_2 = 0.3$ Discount factor:  $\delta = 0.9$ 



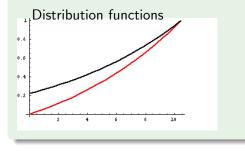
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Two player result n-player result

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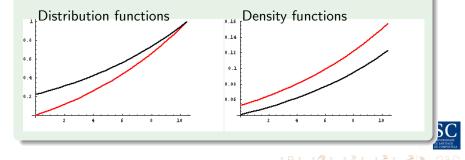
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Two player result n-player result

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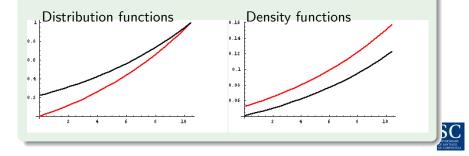
Two player result n-player result

## An Example

#### Example 1

Player 1:  $\alpha_1 = 0.1$ Player 2:  $\alpha_2 = 0.3$ Discount factor:  $\delta = 0.9$ 

### Equilibrium Payoff: 0.2333 Equilibrium Payoff: 0.3



Two player result n-player result

# The result (*n*-player case)

### Theorem 2



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Two player result n-player result

# The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ .



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Two player result n-player result

## The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium



Two player result n-player result

## The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0



Two player result n-player result

## The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .



Two player result n-player result

## The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .

#### Remarks

•  $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_i = \alpha_i \ i \neq 1$ 



Two player result n-player result

## The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_i = \alpha_i \ i \neq 1$
- Payoffs do not depend on  $\delta$



Two player result n-player result

# The result (*n*-player case)

### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_i = \alpha_i \ i \neq 1$
- Payoffs do not depend on  $\delta$
- Players different from 1 play t = 0 with positive probability



Two player result n-player result

# The result (*n*-player case)

### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .

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- Players different from 1 play t = 0 with positive probability
- Distribution functions are continuous in  $(0, \bar{t})$

Two player result n-player result

# The result (*n*-player case)

#### Theorem 2

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$ . Then  $\Gamma_{\alpha,\delta}$  has a unique Nash equilibrium in which players  $3, \ldots, n$  put probability 1 at 0 and players 1 and 2 play the game with total cake size  $\alpha_1 + \alpha_2 + e$ .

- $\alpha_1 < \bar{\pi}_1 < \alpha_2$   $\bar{\pi}_i = \alpha_i \ i \neq 1$
- Payoffs do not depend on  $\delta$
- Players different from 1 play t = 0 with positive probability
- Distribution functions are continuous in  $(0, \bar{t})$
- Allowing for equalities in the initial rights



Two player result n-player result

# The result and the pricing game



Two player result n-player result

# The result and the pricing game

### The pricing game

- N firms. Each one with  $\alpha_i$  loyal consumers
- Strategic consumers: e
- Higher admissible price:  $\bar{p}$



Two player result n-player result

# The result and the pricing game

### The pricing game

- N firms. Each one with  $\alpha_i$  loyal consumers
- Strategic consumers: e
- Higher admissible price:  $\bar{p}$

### The equilibrium of the pricing game

• Only the two firms with less loyal consumers "fight"



Two player result n-player result

# The result and the pricing game

### The pricing game

- N firms. Each one with  $\alpha_i$  loyal consumers
- Strategic consumers: e
- Higher admissible price:  $\bar{p}$

### The equilibrium of the pricing game

- Only the two firms with less loyal consumers "fight"
- Only the firm with less loyal consumers gains by "fighting"



Two player result n-player result

# The result and the pricing game

### The pricing game

- N firms. Each one with  $\alpha_i$  loyal consumers
- Strategic consumers: e
- Higher admissible price:  $\bar{p}$

### The equilibrium of the pricing game

- Only the two firms with less loyal consumers "fight"
- Only the firm with less loyal consumers gains by "fighting"
- Strategic consumers pay less than loyal consumers



Two player result n-player result

# **Our** Contribution



Two player result n-player result

## **Our** Contribution

• Alternative proof of the existence and uniqueness result of the Nash equilibrium in the two player case



Two player result n-player result

# **Our** Contribution

- Alternative proof of the existence and uniqueness result of the Nash equilibrium in the two player case
- Proof of the existence and uniqueness result of the Nash equilibrium in the general case (*n*-players)



# Outline

### The General Model

- The Cake Sharing Game
- Pure Strategies vs Mixed Strategies
- The State of Art

### 2 Results

- Two player result
- n-player result

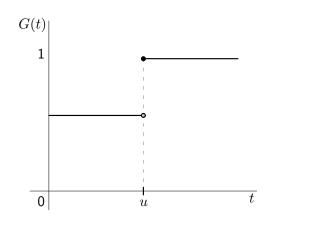
# 3 Proofs





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- 15

### Lemma 1 (No jumps)

#### Lemma 1

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game and let  $G = (G_i)_{i \in N} \in \mathcal{G}^N$  be a Nash equilibrium of  $\Gamma_{\alpha,\delta}$ . Then,  $J(G_i) \cap (0,\infty) = \emptyset$  for every  $i \in N$ .



### Lemma 1 (No jumps)

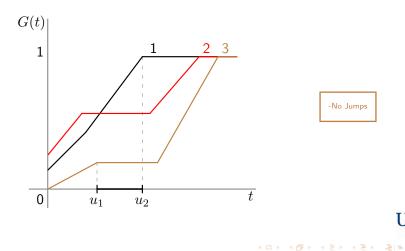
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No jumps in  $(0,\infty)$ 







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Lemma 2 (No one grows alone)

#### Lemma 2

Let  $\Gamma_{\alpha,\delta}$  be an n-player cake sharing game and let the profile  $G = (G_i)_{i \in N} \in \mathcal{G}^N$  be a Nash equilibrium of  $\Gamma_{\alpha,\delta}$ . Let  $i \in N$  and  $t \in S(G_i)$ . There exists  $j \in N \setminus \{i\}$  such that  $t \in S(G_j)$ .



Lemma 2 (No one grows alone)

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No distribution function grows alone



Lemma 2 (No one grows alone)

#### Lemma 2

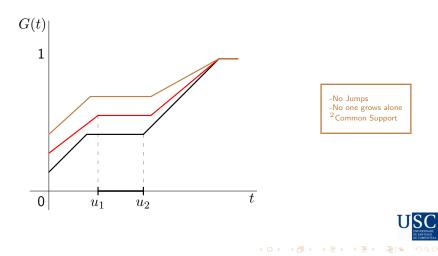
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No distribution function grows alone

Lemma 2 + 2-player: The supports coincide



### Lemma 3 (No stop&go)



### Lemma 3 (No stop&go)

### Lemma 3

Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the *n*-player cake sharing game  $\Gamma_{\alpha,\delta}$ . Suppose  $t \in [0,\infty)$  is such that  $t \notin S(G_j)$  for every  $j \in N$ . Then  $(t,\infty) \cap S(G_j) = \emptyset$  for every  $j \in N$ .



## Lemma 3 (No stop&go)

### Lemma 3

Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the n-player cake sharing game  $\Gamma_{\alpha,\delta}$ . Suppose  $t \in [0,\infty)$  is such that  $t \notin S(G_j)$  for every  $j \in N$ . Then  $(t,\infty) \cap S(G_j) = \emptyset$  for every  $j \in N$ .

# No stop&go

## Lemma 3 (No stop&go)

#### Lemma 3

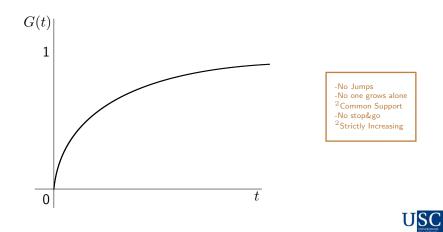
Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the *n*-player cake sharing game  $\Gamma_{\alpha,\delta}$ . Suppose  $t \in [0,\infty)$  is such that  $t \notin S(G_j)$  for every  $j \in N$ . Then  $(t,\infty) \cap S(G_j) = \emptyset$  for every  $j \in N$ .

# No stop&go

**Lemma 3 + 2-player:** Strictly increasing distribution functions (till they get value 1)









### Lemma 4 (Bounded Support)

### Lemma 4

Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the *n*-player cake sharing game  $\Gamma_{\alpha,\delta}$ . Then,  $S(G_i)$  is a compact set for every  $i \in N$ .



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Bounded Support



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Bounded Support

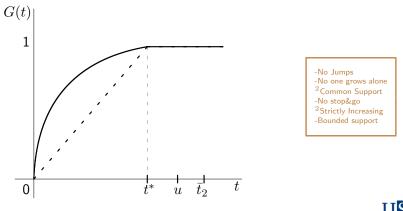
Corollary 1

 $S(G_1) \subset [0, \bar{t}_2].$ 





## Lemma 5 (n=2) (Supports are $[0, \bar{t}_2]$ )





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## Lemma 5 (n=2) (Supports are $[0, \bar{t}_2]$ )

### Lemma 5 (n=2)

Let  $\Gamma_{\alpha,\delta}$  be a 2-player cake sharing game and let  $G = (G_1, G_2) \in \mathcal{G} \times \mathcal{G}$  be a Nash equilibrium of  $\Gamma_{\alpha,\delta}$ . Let  $\overline{t}_2 := \log_{\delta} \frac{\alpha_2}{\alpha_2 + e}$ . Then  $S(G_1) = S(G_2) = [0, \overline{t}_2]$ .



Lemma 5 (n=2) (Supports are  $[0, \bar{t}_2]$ )

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(n=2) The supports are  $[0, \bar{t}_2]$ 



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(n=2) The supports are  $[0, \bar{t}_2]$ 

### Corollary 2 (n=2)

Player 1 puts probability 0 at 0

## Proof of Theorem 1

### Proof of Theorem 1.

-No Jumps -No one grows alone  $^2$  Common Support -No stop&go  $^2$  Strictly Increasing -Bounded support  $^2$  Supports are  $[0, \bar{t}_2]$  $^2$  Player 1 puts prob 0 at 0



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## Proof of Theorem 1

### Proof of Theorem 1.

 $S(G_1) = S(G_2) = [0, \bar{t}_2]$  There exist constants c and d such that

$$c = \pi_1(t, G_2) = \delta^t(\alpha_1 + eG_2(t)) \quad t \in [0, \bar{t}_2] \\ d = \pi_2(G_1, t) = \delta^t(\alpha_2 + eG_1(t)) \quad t \in [0, \bar{t}_2]$$





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$$c = \pi_1(t, G_2) = \delta^t(\alpha_1 + eG_2(t)) \quad t \in [0, \bar{t}_2] d = \pi_2(G_1, t) = \delta^t(\alpha_2 + eG_1(t)) \quad t \in [0, \bar{t}_2]$$

Since  $G_1(0) = 0$ ,  $d = \pi_2^G(0) = \alpha_2$ .

-No Jumps -No one grows alone  $^{2}$ Common Support -No stop&go  $^{2}$ Strictly Increasing -Bounded support  $^{2}$ Supports are  $[0, \bar{t}_{2}]$  $^{2}$ Player 1 puts prob 0 at 0



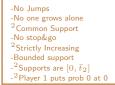
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Since  $G_1(0) = 0$ ,  $d = \pi_2^G(0) = \alpha_2$ . Then  $G_1(t) = \frac{\alpha_2 - \alpha_2 \delta^t}{e \delta^t}$ 



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Then  $G_1(t) = \frac{\alpha_2 - \alpha_2 \delta^t}{e \delta^t}$   
Similarly, since  $G_2(\bar{t}_2) = 1$   
 $c = \pi_1^G(\bar{t}_2) = \delta^{\bar{t}_2}(\alpha_1 + e) = \frac{\alpha_2(\alpha_1 + e)}{\alpha_2 + e}$ , ...

-No Jumps -No one grows alone  $^{2}$ Common Support -No stop&go  $^{2}$ Strictly Increasing -Bounded support  $^{2}$ Supports are  $[0, \bar{t}_{2}]$  $^{2}$ Player 1 puts prob 0 at 0



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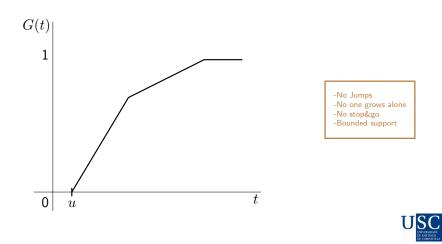
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These strategies are Nash by definition.

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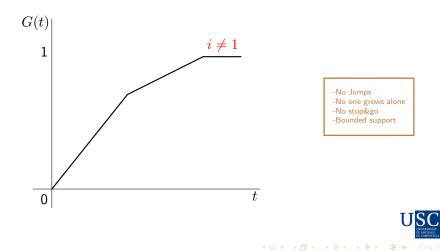
Lemma 6 (0 is in the support of every strategy)



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Lemma 7 (Every player but player 1 jumps at 0)



## Lemma 6 and Lemma 7

(0 is in the support of every strategy & Every player but player 1 jumps at 0)

### Lemma 6 (and 7)

Let  $\Gamma_{\alpha,\delta}$  be an *n*-player cake sharing game with  $n \geq 3$  and let  $G = (G_i)_{i \in N} \in \mathcal{G}^N$  be a Nash equilibrium of  $\Gamma_{\alpha,\delta}$ . Then  $0 \in S(G_j)$  for every  $j \in N$ . Moreover  $G_j(0) > 0$  for every  $j \in N \setminus 1$ .



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### Lemma 8 (Nash Payoffs)

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Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the *n*-player cake sharing game  $\Gamma_{\alpha,\delta}$  and let  $\bar{\pi} = (\eta_i)_{i \in N}$  be the corresponding vector of equilibrium payoffs. Then

$$ar{\pi}_1 = rac{lpha_2(lpha_1 + e)}{lpha_2 + e}$$
 and  
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### Lemma 8 (Nash Payoffs)

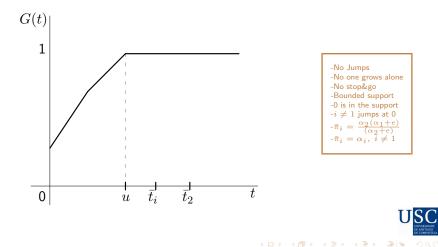
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Nash payoffs are  $\bar{\pi}_1 = \frac{\alpha_2(\alpha_1 + e)}{\alpha_2 + e}$  and  $\bar{\pi}_i = \alpha_i \ (i \neq 1)$ 





### Lemma 9

#### Lemma 9

Let  $G = (G_i)_{i \in N}$  be a Nash equilibrium of the *n*-player cake sharing game  $\Gamma_{\alpha,\delta}$  with  $n \geq 3$ . Then for every  $i \in N \setminus \{1,2\}$ ,  $G_i$  corresponds to pure strategy t = 0.



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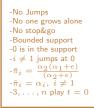
**Players**  $3, \ldots, n$  play t = 0



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## Proof of Theorem 2

Proof of Theorem 2.	





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Agents 1 and 2 play the game with cake size  $\alpha_1 + \alpha_2 + e$ 

-No Jumps -No one grows alone -No stop&go -Bounded support -0 is in the support  $-i \neq 1$  jumps at 0  $-\bar{\pi}_i = \frac{\alpha_2(\alpha_1+e)}{(\alpha_2+e)}$   $-\bar{\pi}_i = \alpha_i, i \neq 1$  $-3, \ldots, n$  play t = 0



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## Proof of Theorem 2

#### Proof of Theorem 2.

Agents 1 and 2 play the game with cake size  $\alpha_1 + \alpha_2 + e$ Strategy t = 0 is optimal for players  $3, \ldots, n$  -No Jumps -No one grows alone -No stop&go -Bounded support -o is in the support - $i \neq 1$  jumps at 0- $\bar{\pi}_i = \frac{\alpha_2(\alpha_1 + e)}{(\alpha_2 + e)}$ - $\bar{\pi}_i = \alpha_i, i \neq 1$ - $3, \dots, n$  play t = 0



## Outline

### The General Model

- The Cake Sharing Game
- Pure Strategies vs Mixed Strategies
- The State of Art

### 2 Results

- Two player result
- n-player result

## 3 Proofs





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## Conclusions

### Results

Existence and uniqueness of the Nash equilibrium for the n-player cake sharing game.



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Extensions: Timing game



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 Check whether the results hold for more general "silent" timing games



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Incomplete information models



# Conclusions

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- Discrete and finite models

### Extensions: Pricing game

- Incomplete information models
- Different degrees of loyalty



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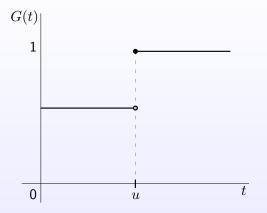




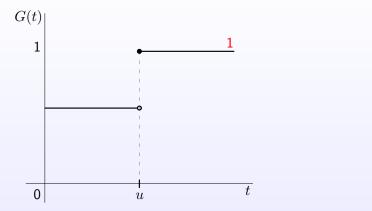




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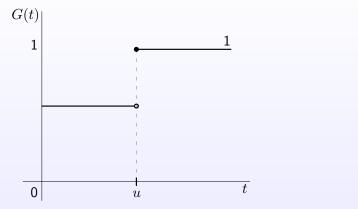






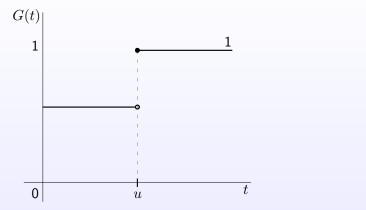
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- $G_i(u^-) > 0$  for all i

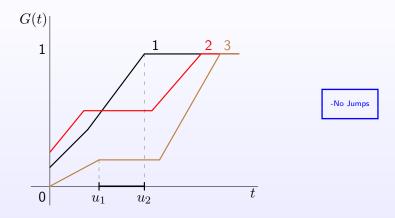




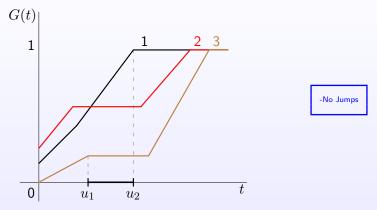
- $\bullet$  Assume without loss of generality that 1 "jumps" at u
- $G_i(u^-) > 0$  for all i
- $\pi_i(G_{-i},t)=\delta^t(\alpha_i+e\prod_{j\neq i}G_j(t^-))$  has a jump at  $u\ (i\neq 1)$





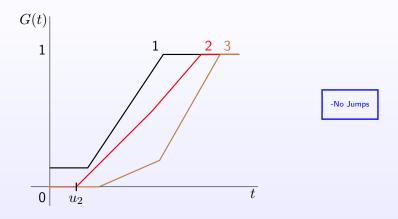




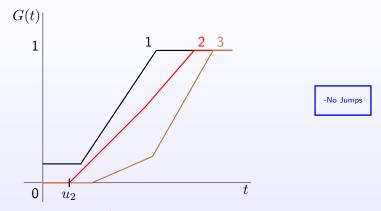


 $\bullet$  Assume with out loss of generality that 1 "grows alone"







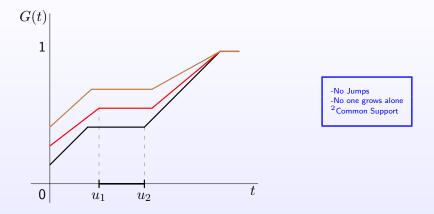


•  $\pi_i(G_{-i},t) = \delta^t(\alpha_i + e \prod_{j \neq i} G_j(t^-))$  decreasing in  $[0,u_2)$ 

▲ Return

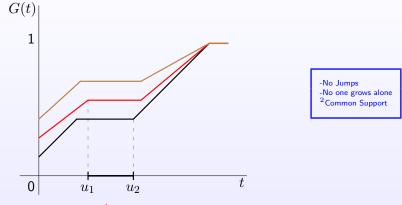


## Proof of Lemma 3 (No stop&go)





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I Return

# Proof of Lemma 3 (No stop&go)





• Take 
$$\bar{t}_1$$
, such that  
•  $\delta^{\bar{t}_1}(\alpha_1 + e) = \alpha_1$ 



• Take  $\bar{t}_1, \bar{t}_2$  such that •  $\delta^{\bar{t}_1}(\alpha_1 + e) = \alpha_1$ •  $\delta^{\bar{t}_2}(\alpha_2 + e) = \alpha_2$ 





• Take 
$$\bar{t}_1, \bar{t}_2$$
 such that  
•  $\delta^{\bar{t}_1}(\alpha_1 + e) = \alpha_1$   
•  $\delta^{\bar{t}_2}(\alpha_2 + e) = \alpha_2$   
•  $\frac{\delta^{\bar{t}_2}}{\delta^{\bar{t}_1}} = \frac{\alpha_2(\alpha_1 + e)}{\alpha_1(\alpha_2 + e)}$ 



• Take 
$$\bar{t}_1, \bar{t}_2$$
 such that  
•  $\delta^{\bar{t}_1}(\alpha_1 + e) = \alpha_1$   
•  $\delta^{\bar{t}_2}(\alpha_2 + e) = \alpha_2$   
•  $\frac{\delta^{\bar{t}_2}}{\delta^{\bar{t}_1}} = \frac{\alpha_2(\alpha_1 + e)}{\alpha_1(\alpha_2 + e)} = \frac{\alpha_2(1 - \alpha_2)}{\alpha_1(1 - \alpha_1)}$ 

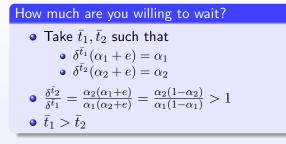


• Take 
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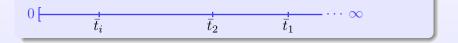


• Take 
$$t_1, t_2$$
 such that  
•  $\delta^{\bar{t}_1}(\alpha_1 + e) = \alpha_1$   
•  $\delta^{\bar{t}_2}(\alpha_2 + e) = \alpha_2$   
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•  $\bar{t}_1 > \bar{t}_2$ 

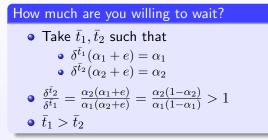




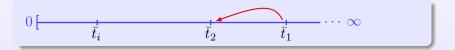








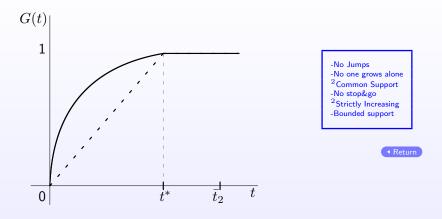


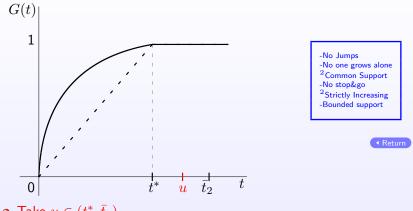




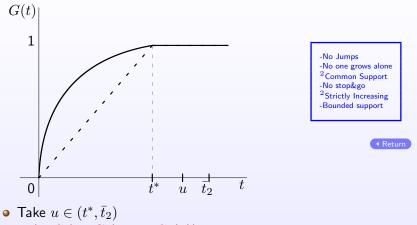
## Proof of Lemma 4 (Bounded Support)

Return

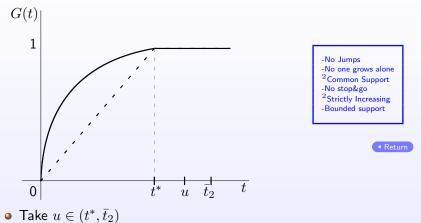




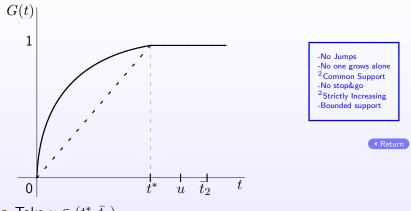
• Take  $u \in (t^*, \overline{t}_2)$ 



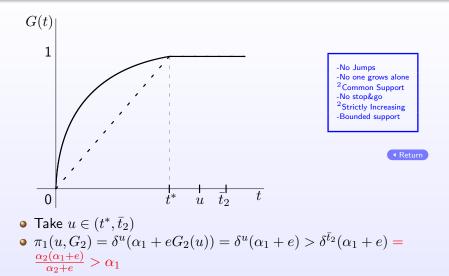
•  $\pi_1(u, G_2) = \delta^u(\alpha_1 + eG_2(u))$ 

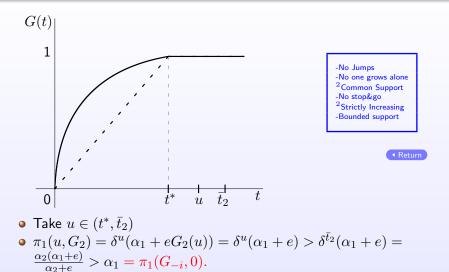


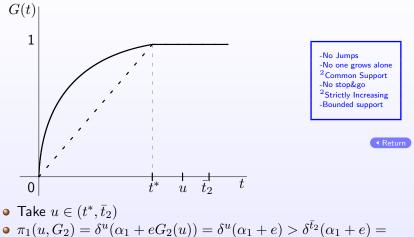
• 
$$\pi_1(u, G_2) = \delta^u(\alpha_1 + eG_2(u)) = \delta^u(\alpha_1 + e)$$



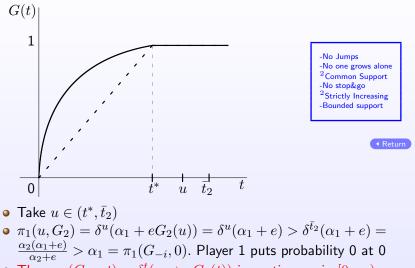
• Take 
$$u \in (t^+, t_2)$$
  
•  $\pi_1(u, G_2) = \delta^u(\alpha_1 + eG_2(u)) = \delta^u(\alpha_1 + e) > \delta^{\overline{t}_2}(\alpha_1 + e)$ 



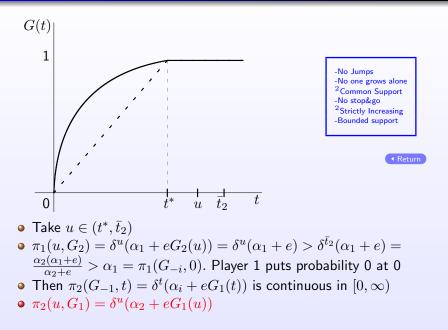


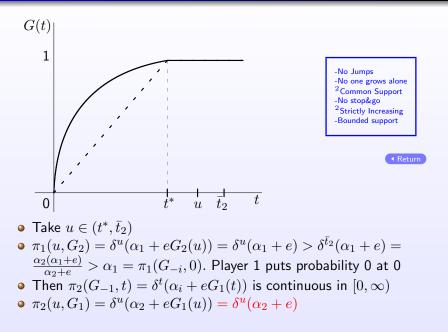


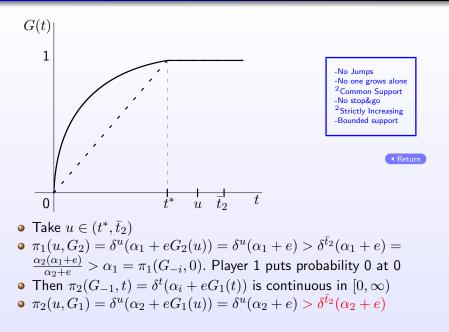
•  $\pi_1(u, G_2) = \delta^-(\alpha_1 + eG_2(u)) = \delta^-(\alpha_1 + e) > \delta^{-2}(\alpha_1 + e) = \frac{\alpha_2(\alpha_1 + e)}{\alpha_2 + e} > \alpha_1 = \pi_1(G_{-i}, 0).$  Player 1 puts probability 0 at 0

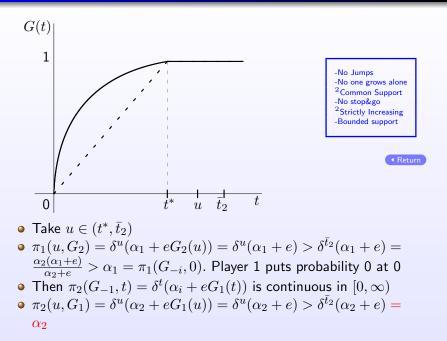


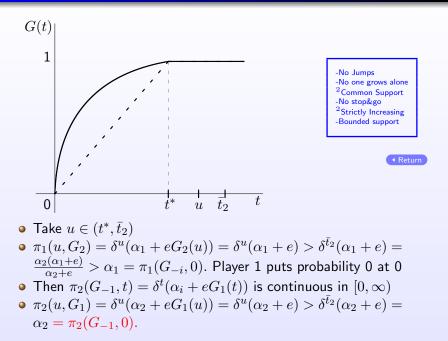
• Then  $\pi_2(G_{-1},t) = \delta^t(\alpha_i + eG_1(t))$  is continuous in  $[0,\infty)$ 

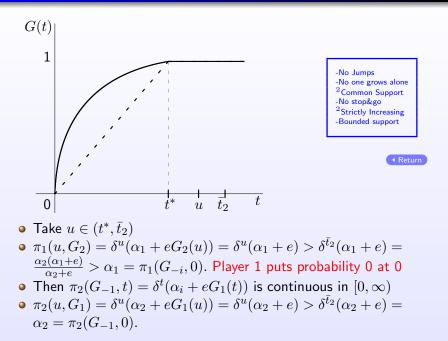




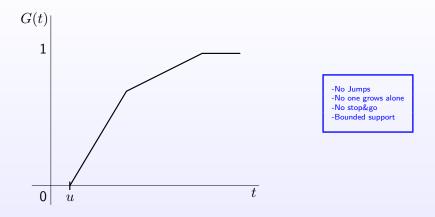




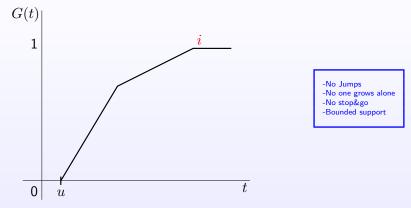






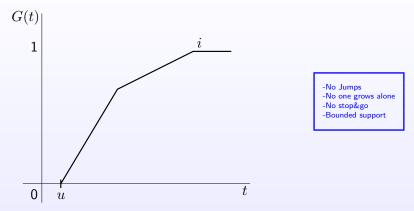






• No j will put positive probability in (0, u)



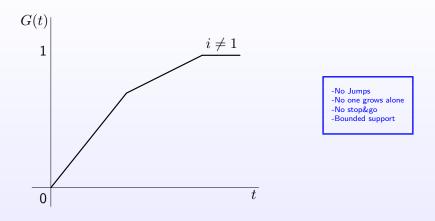


• No j will put positive probability in (0, u)

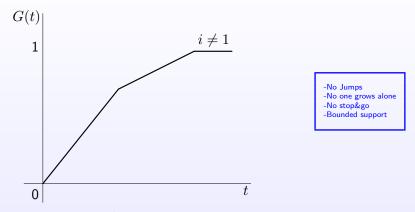
•  $\pi_i(G_{-j},t) = \delta^t(\alpha_i + e \prod_{j \neq i} G_j(t))$  decreasing in (0,u)





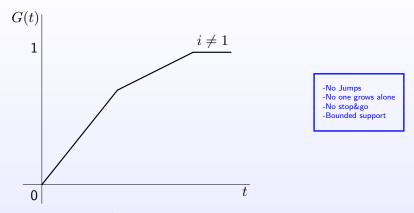






•  $\pi_1(G_{-1},t) = \delta^t(\alpha_1 + e \prod_{j \neq 1} G_j(t))$  is continuous at 0

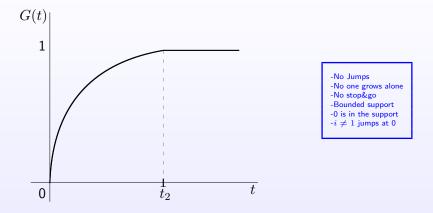




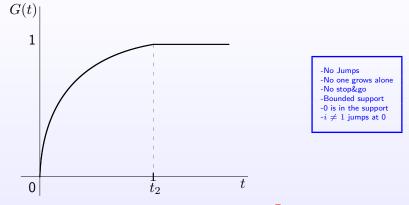
•  $\pi_1(G_{-1}, t) = \delta^t(\alpha_1 + e \prod_{j \neq 1} G_j(t))$  is continuous at 0 •  $\pi_1(G_{-1}, \bar{t}_2) = \delta^{\bar{t}_2}(\alpha_1 + e) > \alpha_1$ 



Return

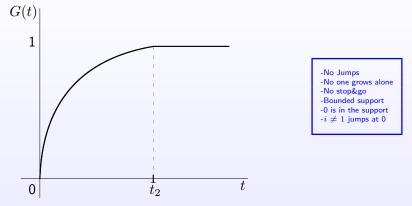






• Player 1 can ensure himself  $\bar{\pi}_1$  by playing  $\bar{t}_2$ 



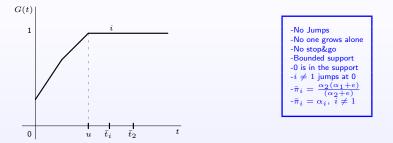


• Player 1 can ensure himself  $\bar{\pi}_1$  by playing  $\bar{t}_2$ 

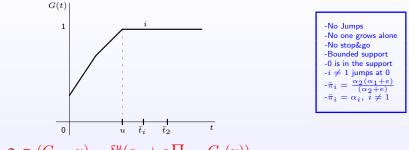
• He cannot get more than that in equilibrium





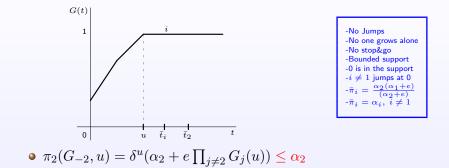




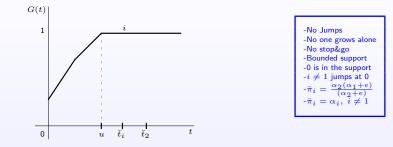


•  $\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u))$ 



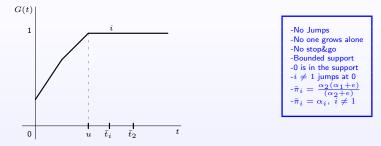






•  $\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$ 

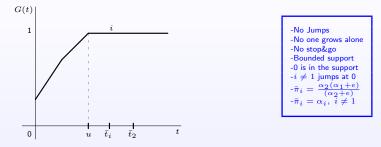




•  $\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$ 

$$\delta^{u} e \prod_{j \neq 2} G_{j}(u) \leq \alpha_{2}(1 - \delta^{u})$$
  
$$\delta^{u} e \prod_{j \neq i} G_{j}(u) = \alpha_{i}(1 - \delta^{u})$$

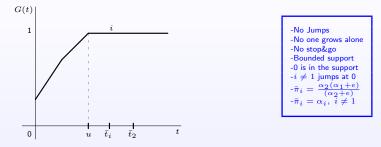




• 
$$\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$$

$$\delta^{u} e \prod_{j \neq 2} G_{j}(u) \leq \alpha_{2}(1 - \delta^{u}) \\ \delta^{u} e \prod_{j \neq i} G_{j}(u) = \alpha_{i}(1 - \delta^{u})$$
 
$$\overset{dividing}{\Longrightarrow} \frac{G_{i}(u)}{G_{2}(u)} \leq \frac{\alpha_{2}}{\alpha_{i}}$$

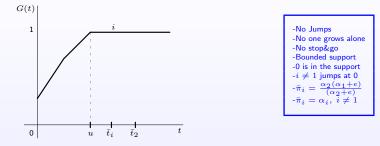




• 
$$\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$$

$$\delta^{u} e \prod_{j \neq 2} G_{j}(u) \leq \alpha_{2}(1 - \delta^{u}) \\ \delta^{u} e \prod_{j \neq i} G_{j}(u) = \alpha_{i}(1 - \delta^{u})$$
 
$$\} \xrightarrow{dividing} \frac{G_{i}(u)}{G_{2}(u)} \leq \frac{\alpha_{2}}{\alpha_{i}} < 1$$



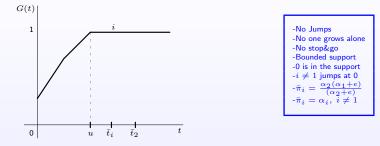


•  $\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$ 

• Since  $u \in S(G_i)$ ,  $\pi_i(G_{-i}, u) = \delta^u(\alpha_i + e \prod_{j \neq i} G_j(u)) = \alpha_i$ 

Then  $G_2(u) > G_i(u) = 1$ 





• 
$$\pi_2(G_{-2}, u) = \delta^u(\alpha_2 + e \prod_{j \neq 2} G_j(u)) \le \alpha_2$$

• Since  $u \in S(G_i)$ ,  $\pi_i(G_{-i}, u) = \delta^u(\alpha_i + e \prod_{j \neq i} G_j(u)) = \alpha_i$ 

$$\delta^{u} e \prod_{j \neq 2} G_{j}(u) \leq \alpha_{2}(1 - \delta^{u}) \\ \delta^{u} e \prod_{j \neq i} G_{j}(u) = \alpha_{i}(1 - \delta^{u})$$
 
$$\delta^{u} e \prod_{j \neq i} G_{j}(u) = \alpha_{i}(1 - \delta^{u})$$

Then  $G_2(u) > G_i(u) = 1$ , contradiction.





## Index of results

- Theorem 1: 2-player result Proof
- Theorem 2: *n*-player result Proof
- Lemma 1: No jumps Proof
- Lemma 2: No one grows alone Proof
- Lemma 3: No stop&go Proof
- Lemma 4: Bounded support Proof
- Lemma 5: The supports are  $[0, \bar{t}_2]$  Proof
- Lemma 6: 0 is in the support of every strategy Proof
- Lemma 7: Every player but player 1 jumps at 0 Proof
- Lemma 8: Nash Payoffs Proof
- Lemma 9: Players  $3, \ldots, n$  play t = 0 Proof